

If you're only using Sephora Excel reports to run your business, you're only scratching the surface of what's possible. It's time to see much more and take your business to the next level.



### **NATIONAL SKU SALES**

The Sales & Inventory report - only available in the Sephora portal - is limited to the national sales volume by SKU. A good 30,000 foot view, but that's it.



# **TOTAL STORE SALES**

The Store Sales report is limited to total sales volume for a store. This is a fuzzy picture of your Sephora business (at best).





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## + IN-STOCK MANAGEMENT \*\*

One-click access to inventory position for each DC as well as every Sephora store. Never lose a sale again because you are out of stock.



## PROMOTION OPTIMIZATION **\***

Craft the perfect promotion and give your hero SKU the attention it deserves. Then track the results by store with the click of a button.



### + INCREASE FIELD SALES ROI 👑

With detailed SKU sales and inventory insight for each store you can create strategies to improve the ROI on your spend, and be 100% certain of the results.



# BETTER BUYER RELATIONSHIPS \*\*

Flip the script on Buyer calls by improving under-performing regions or stores (weeks before your buyer knows about them), increasing order quantities, frequencies, and shelf presence.



#### CONSUMER INSIGHTS **\***

Sephora guest preferences vary by market and store. Adapt your strategies by market and provide real time feedback to your marketing team.